

Peter Harris Blasingame



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Tracy Realty Co.

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EXPERIENCE

Peter brings a vast and varied background in many facets of the real estate industry to Tracy Realty Co.'s list of services. As a Site Acquisition Consultant, he serviced large corporate users such as Verizon, American Tower, Alamosa PCS & Nextel in collecting and analyzing all necessary information in making location decisions throughout the South Western United States (Colorado, New Mexico, Arizona, Nevada & California). This work allowed him to obtain experience in such matters as leasing vs. sales analysis and negotiations, working with local governments regarding zoning and permits, and coordinating large fields of contractors. Peter also has experience in brokering agricultural and apartment properties.

In addition to his real estate background, Peter is also well versed in the financial markets. He has assisted clients in obtaining various types of mortgages as well as in brokering stocks and bonds. He has participated in Initial Public Offerings, raised venture capital and funded private companies.

PERSONAL ACCOMPLISHMENTS & EXPERIENCE

1991 - 97, Blasingame Ranch - Manager/Controller family almond ranch, increasing production and profitability of operations

1988 - 91, PHS Industries - Developed a dental/medical supply company, producing sales from \$0 to \$2.2 million in the first 12 months

1980 - 82, FAA Air Traffic Controller - Responsible for separation of commercial and IFR aircraft at Oakland Center

1969 - 71, US Army - Served in a Medical Evacuation company in Viet Nam, received Honorable Discharge with accommodations

EDUCATION & LICENSING

Bachelor of Science degree in Business, California State University, Chico
Real Estate Broker License #01218870
Held series 63, 7, and 6 Securities licenses



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